The NEW Schaefer 375 Fractional Ownership Option

Yacht Solutions has been managing yachts for over 15 years in the GTA. Our powerboat fleet is comprised of new Schaefer Yachts in the Great Lakes, while some migrate south to Florida in the winter. The Toronto base is at Outer Harbour Marina Toronto just off Leslie Street south of Lakeshore Road.

For over a decade our experienced and courteous staff have been providing professionally operated yacht services to boaters and businesses from all areas. As a **Schaefer Yacht Dealership**, the YACHT Solutions team includes year-round office staff, cleaning, maintenance, training and crew members to facilitate a comprehensive yacht management program. We service what we sell and provide a concierge service to our yacht owners and seasonal members. Ours is not a charter operation, but rather an exclusive service for yacht owners and boating enthusiasts. We know each of our yachts firsthand and oversee our yacht operations personally seven days a week. The 'personal touch' is one factor in our success that is valued by our boat owners and members. Our staff has consistently delivered quality service over the years and continues to do so.

Our managed boats are impeccably maintained with factory support to assure trouble-free outings in the Great Lakes. There are hundreds of destinations in Lake Ontario alone with friendly yacht clubs, exciting destinations or protected anchorages offering a unique experience or boating adventure.

SAVE UP TO 75% of your Yacht Purchase & Seasonal Costs with Fractional Ownership

Fractional Ownership vs Owning a Yacht Outright

- Most owners will tell you that they don't use their yacht as much as they would like. In fact, the average owner only uses his / her yacht for 15 - 20 days a year and some even less. Life has many obligations so although our boating intentions are very good, the reality may end up otherwise.
- The second common problem with owning your own yacht is the time obligation for maintenance and upkeep. Your time is valuable and better spent enjoying your boat on the water with friends and family. In addition, we must also recognize changing trends in our lives. Perhaps spending more time at work, families are growing and moving on and changing lifestyles may not allow for as much boating as desired. Shifts in more leisure time on the other hand allow for program customization from year to year for our owners.
- Add to this the rising costs and poor availability of dockage, maintenance, insurance and storage. Owners often reluctantly sell their "pride and joy" because they can no longer justify the time and the costs involved. Boating is rewarding but can be expensive.

Primary Benefits of the YACHT Solutions Fractional Program

- ✓ You receive 25% of the available time on the yacht as a 25% owner. With a 6 month season, that is one whole week of use every month from May to October.
- ✓ Yacht Solutions will maintain the yacht and manage all aspects of the user activity.
- ✓ Easy to use scheduling system integrates easily into your working and social life.
- ✓ Comprehensive operational training so you feel confident and competent at the helm.
 ✓ Professional crew and concierge services are available.

- ✓ 24/7 yacht monitoring for yacht security and safety.
 ✓ YACHT Solutions works to locate the boat at a location that is convenient and easily accessible.
- ✓ Flexible entry / exit ownership conditions independent from other owners.
- ✓ Full transparency on all financials with monthly statements for each owner.

"It's true that our season is limited in Ontario. Our boats go in the water in May and are hauled out in late October. At YACHT Solutions we offer the owners of larger boats the option of operating their vessels year-round by migrating them south to Florida in the winter, thereby accessible all year round"

> Our Mission is to Save Clients Time & Money while Enhancing Their Lifestyle!

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Probably the Best Way to Own a Yacht

Owners join our program knowing that their yacht will be meticulously maintained and managed by professional people who care for their boat and value their time. We treat our owners and members as V.I.P.'s complimenting them with a concierge service ensuring that special requests or specific needs are met. We offer a program that saves money, time while wonderfully embracing the yachting lifestyle. Each year we sit down with the owners to review their needs and setup an annual budget to align with their boating objectives and ideals.

Overall, you will find the ownership with Yacht Solutions to be a very rewarding experience.





New 2025 SCHAEFER 375 (click picture for more info)

KEY FEATURES

- Luxurious Captain seat with leather dash and leather wrapped steering wheel.
- Advance helm station with Volvo Penta Glass Cockpit system. Links effortlessly with your smartphone or tablet via built in WiFi.
- Cozy interior with 1.9m headroom and a deluxe head with enclosed shower and a gorgeous suite layout with a convertible sitting area and sleeps 4 comfortably.
- Exclusive internal walkway with access to the bow of the vessel. An aft gourmet-ready station and plenty of space to entertain up to 12 guests.
- Featuring twin large retractable balcony decks at the stern allow for incredible added space and a luxurious seating area for you and your guests.
- Various hull colours, seating and luxurious cabinetry finishes available.
- Volvo Penta Joystick Control for easy docking

FRACTIONAL OWNERSHIP – Toronto Harbour Location

MSRP \$660,000 USD with recommended options.

1/4 Fractional Interest is \$225,000 CAD based on exchange including freight, commissioning, PDI, registration, certification but not including taxes. Prices may be subject to change. Estimated operating expenses are \$36,000 annually including insurance, dockage, maintenance etc.

Get more information on our Fractional Yacht Ownership Program here

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The NEW Schaefer 375 Fractional Ownership Option

ANNUAL 12 MONTH BUDGET New Schaefer 375

2024 Annual Expenditures and Revenue in \$CAD	Estimated	Actual
Summer dockage marina OHM Toronto	5,950	
Winter Storage	3,635	
Spring Splash & Commissioning	800	
Fall Haul-out, hull service & winterization	2,000	
Insurance	4,850	
Pump-out and marina fees	507	
Scheduled Maintenance	3,300	
Routine Maintenance	2,700	
Weekly Cleaning	3,900	
Accounting service	1,500	
Administrative, misc, bank fees	500	
Hull and deck waxing, polishing, buffing	3,500	
Scheduling System	800	
GPS / AIS subscription	300	
Emergency Tow Service	500	
Ferrying service	150	
Yacht Management (\$12,000) is exchanged for Dealer Usage	0	
Legal Agreements	1,200	
Other	0	
Expense Sub-Total	\$36,092	
Winter Florida Option – Transport by truck	12,000	
Florida dockage less winterization and Toronto storage costs	3,500	
Weekly cleaning	3,900	
Winter Florida Option Additional Costs	\$19, 400	

Comments from Yacht Management

- ➤ The above budget estimates are for 6 months in the GTA
- Yacht Management is provided at no cost in exchange for Dealer presentations
- > The Florida option is available during winter for full year-round access. The decision to go to Florida is made at the beginning of each year to arrive in November and return in April.
- ➤ Each owner will be required to pay ¼ of the operating expenses when they are due.